



Date of issue: Monday, 17 September 2018

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MEETING	CABINET		
	Councillor Swindlehurst	Leader of the Council and	
		Cabinet Member for	
		Regeneration & Strategy	
	Councillor Hussain	Deputy Leader of the Council	
		and Cabinet Member for	
		Transformation & Performance	
	Councillor Anderson	Environment & Leisure	
	Councillor Carter	Planning & Transport	
	Councillor Mann	Regulation & Consumer	
		Protection	
	Councillor Nazir	Corporate Finance & Housing	
	Councillor Pantelic	Health & Social Care	
	Councillor Sadiq	Children & Education	
DATE AND TIME:	MONDAY, 17TH SEPTEMBER, 2018 AT 6.30 PM		
VENUE:	VENUS SUITE 2 - ST MARTIN'S PLACE		
DEMOCRATIC SERVICES OFFICER:	NICHOLAS PONTONE		
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# **SUPPLEMENTARY PAPERS**

The following Papers have been added to the agenda for the above meeting:-

- \* Item 4 was not available for publication with the rest of the agenda.
- \* Item 10 is an updated version of the papers circulated with the agenda.

## PART 1

AGENDA ITEM	REPORT TITLE	PAGE	WARD
4.	Revenue Budget Monitor Report - 2018-19 (Quarter 1) - Addendum	1 - 2	All
10.	Brexit Impact Assessment - Addendum	3 - 4	All





#### ADDENDUM TO REVENUE BUDGET MONITOR REPORT – 2018-19 (QUARTER 1)

### 7.3 Mobile Telephony Contract

### **Project Background**

The Council's mobile telephony services are currently provided under a direct contract with O2 that was awarded in 2013. The initial contract term has now expired and the contract is rolling on a monthly basis. This no longer provides value on the voice and data tariffs as costs have reduced in this sector.

As the Council has updated the fixed data network and fixed-line telephony services whilst adopting increased agile working strategies for officers, it is apparent that the current Mobile Telephony service is no longer fit for purpose.

### In Scope

- Mobile Telephony
- Mobile Handsets
- Mobile Data Connectivity
- Mobile Account Services

## Out of Scope

- Fixed Data Networking
- Fixed-line Telephony
- Unified Communication Services

#### Solution

Virgin Media Business are delivering the Wide Area Network and Unify telephony service to Slough Borough Council. It is therefore intended to consolidate using O2(via Virgin) to provide a service platform. As O2 are the current suppliers of mobile technology and Virgin Media Business is the core network and fixed line telephony provider for the Council, there should be minimal service disruption. Virgin Media business has a strong partnership with O2 from both supplying O2 with Core infrastructure and O2 as supplier.

This will be purchased via the Crown Commercial Services framework via a published SSO (Standard Service Offer) from Virgin. The VMB SSO commercial terms are more favourable than other terms available for our requirements by providing:

- Consolidation of network provider to allow us to effectively rollout the Unified Communications proposition across the estate to facilitate mobile working.
- By having 1 single network provider across UnifiedC enables policies, platforms, end point software and security to all be assessed with rollout plans.
- By using Virgin Media Business it provides a collaborative overview of our current estate to enable further rollout out in terms of software, platforms and compatibility.

## <u>Savings</u>

Current spend averages
Total Monthly average: £38K

Anticipated New VMB/O2 proposition

Anticipated Total Monthly average: £17K-£18K

Circa £20K per month savings to be realised (£960K over a 48 month period) from new mobile proposition. This is a significant cost saving initiative as well as providing a key platform for transformation.

## **Additional Benefits**

Provision of £250k Technology fund – This will enable the Council to purchase handsets and devices up to £250k during the term of the contract without impacting the councils budgets further.

#### Recommendation

Recommendations (a) to (d) of the report are unchanged. The Cabinet is requested to consider the additional recommendation below:

(e) That the Mobile Telephony Contract proposal as at paragraph 7.3 be approved, which would result in SBC making a spend commitment of £755K over 4 years to the new VMB/O2 contract, noting that the cost would be met from existing budgets).

# <u>ADDENDUM TO THE REPORT ON BREXIT IMPACT ASSESSMENT</u>

The Cabinet is asked to note the following:

On page 9 of this report the figure of £209,000 is inaccurately quoted as the threshold for OJEU advertising.

The correct thresholds and further clarification on this point is as follows:

# Procurement:

- Local Authorities must comply with the European Public Contracts Directive (2014/24/EU) procurement rules.
- These are transposed into the Public Contract Regulation 2015 which is used by the UK.
- The EU directive sets out detailed procedures for the advertisement and award of contracts whose value equals or exceeds specific thresholds. Details of the thresholds, which are net of VAT, applying from 1st January 2018 are given below:
  - Supply, services and design contracts £181,302 (€221,000)
  - o Works contracts £4,551,413 (€5,548,000)
  - Light Touch Regime Services £615,278 (€750,000)
- Procurement at and over the relevant OJEU value must be advertised via OJEU. Procurement less than the threshold values need to follow local procurement rules and do not need to be advertised on OJEU. The Councils local procurement rules are in the councils Constitution.
- If the UK's exit results in the UK not being part of the single market it is likely
  we will remain a member of the WTO (World Trade Organisation) Agreement
  on Government Procurement (GPA), which again focuses on Procurement
  over certain thresholds. There may be potential therefore for a more flexible or
  different procurement policy for smaller procurements, however longer-term
  opportunities for procurement regulations are being considered by
  Government.
- In the medium term though, public procurement rules are likely to remain in place as they have been implemented via UK law.

